#### (Last date to send entries is 13<sup>th</sup> January, 2017)

#### ELIGIBILITY CRITERIA

Organizations applying for the Aerospace and Defense Awards should satisfy the following criteria: All companies / organisations / individual in Indian aerospace industry and defense industry can participate in these award.

The participants must be Indian registered companies / organisations, or Foreign companies with a registered presence in India, or Indian individuals

The innovation can be a product / service / project / system/ process / procedure / methodology Must be already implemented in India between 1 January 2013 and 31 December 2016 and should not be in a planning or conceptualizing stage

▶ Participation in Aerospace & Defense Awards is subject to terms and conditions available on the website <u>www.internationalaerospaceindia.com</u>

#### INSTRUCTIONS FOR FILLING THE FORM

Application form needs to be filled with relevant information in the English language only.

▶ Please use <u>permanent ink</u> while filing the form. Please initial any cancellations / over writings made in the form

As per the category applied, relevant sections need to be filled by the participant

All details of the form should be complete in all respects. Incomplete form may be disqualified.

►Once complete, the application form must be signed by authorized signatory from the participant organization (from amongst the MD, CEO, COO, chairman or proprietor). Unsigned forms may not be considered. Declaration form is attached on the last page and <u>must</u> be signed and stamped. The application may not be considered if the declaration is not signed or stamped

▶ Please provide up to 10 supporting documents (photographs, project plan, floor plan, site design, energy audit certificates, etc.) wherever possible, to support your entry details

Additional sheets can be attached wherever required.

Please maintain one copy of the filled form for your records

• You may participate in multiple categories.

The form must reach us by 13<sup>th</sup> Jan 2017 at the following email address awards@sapmagazines.com

#### The Awards for Indian and Multinational Companies in India

#### Awards for Indian companies

- Company of the Year Private (to be decided by the jury based on overall score)
- Company of the Year Public (to be decided by the jury based on overall score)
- ▶ Outstanding contribution in Aerospace Industry
- ► Outsourcing contribution in Land Systems
- Excellence for contribution in Naval Systems
- Excellence in Innovation, Design, Technology or R&D
- Excellence in Exports
- Excellence in Contribution towards Positive Social Impact Award (CSR)
- ► Best Outsourcing Award for OEMs of the Year
- Emerging company (MSME) of the Year
- ▶ Best Aerospace Park/SEZ of the year

#### Awards for MNCs operating in India

- •Outstanding contribution in Aerospace industry
- ► Outstanding contribution in Defense industry
- ▶ Outstanding contribution in bringing cutting-edge technology
- ▶Best JV of the year
- ▶ Best Foreign OEMs supporting Make In India

#### **Personality/Individual Category**

- Business leader of the year
- Entrepreneur of the year
- ► Lifetime Achievement Award

AEROSPACE & DEFENSE AWARDS 2017		
Participan	t information	
Name:		
Title:		
Name of the organization:		
Type of organization:  Aerospace  Defend	се	
Address:		
City, State & Pincode:		
Phone (office): N Fax: Email:		
	Information	
<ol> <li>What is the total number of employees at all Indian locations of your organization?</li> <li>(Please "√" one)</li> </ol>	<b>3.</b> What is your organization's current profitability status? ( <b>Please</b> "✓" <b>one</b> ) Not profitable	
Less than 50	Breaking even	
At least 50 but less than 100	Profitable	
At least 100 but less than 250	<b>4.</b> How long have you been with your current	
At least 250 but less than 500	organization? years	
More than 500	5. How long have you been part of this industry	
<b>2.</b> What are the sales of your company for FY 2015-2016? (Please " $\checkmark$ " one)		
Less than INR 10 crore		
Between –INR 10 - 50 crore		
Between INR-51 - 100 crore		
Between INR 100 - 500 crore		
Over INR 500 crore.		
SAP Media Worldwide Ltd.	3	

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### AWARDS 2017 Indian companies/organizations

#### PLEASE TICK AND CHOOSE THE CATEGORY

- □ Outstanding contribution in Aerospace Industry
- **Outstanding contribution in Land systems**
- □ Outstanding contribution in Naval systems

The criteria for the awards no.1, 2 and 3 are:

Strategic significance and contribution towards the industry and the country

Demonstrating global competitiveness and facilitating growth and development of the industry

Meeting industry's short terms and long term requirement and growth

Winner must demonstrate objectives of:

- ►Global competitiveness
- Domestic value addition
- ► Creation of jobs and skill development
- ► Environmental sustainability

**Excellence in Innovation, Design, Technology or R&D** (*Please provide project details, cost, implementation date etc, if any*)

For excellent performance for the innovations/design innovations and its application for the development of new technologies or system

The criteria for innovations, design and R&D should be excellence for global competiveness, enhancing strategic leadership and meeting long terms needs of the country.

#### **Excellence in Exports** (*Please attach relevant data and numbers etc, if any*)

For excellent performance for exports based on global competitiveness to earn maximum foreign exchange.

#### The criteria for exports contributions:

To have strategic defence alliances with different companies. To earn maximum foreign exchange for balance of trade for the aerospace and defence industry.

To be accepted for the global competitiveness by overseas buyers.

To get increased market share for Indian in global aerospace and defence market.

□ Excellence in Contribution towards Positive Social Impact Award (CSR) For excellent contribution for CSR based on urgent needs of the society and environment

#### The criteria for positive social impact:

To have significant financial contribution for CSR that impacts aerospace and defence industry, society or the environment

#### □ Best Outsourcing Award for OEMs of the Year

The role of an Outsourcing centre to manufacture and market products/services for the global markets or to their parent company as a preferred vendor.

<u>The criteria is</u>: for global competiveness, global systems for production, quality and delivery and also to be amongst top 3 preferred vendor in developed markets.

#### □ Emerging company (MSME) of the Year

Emerging MSME enterprises selected will be the one who have explored new opportunities and developed robust business model to support aerospace and defence industry of the country.

The criteria for emerging enterprise:

- ► Entrepreneurship matrix
- ▶ Profit
- Demonstrated capability to scale up business with growth in multiples
- ► Excellence for global competitiveness
- ► Absorption of cutting edge technology for local production

#### **Best Aerospace Park/SEZ of the year** (*Please provide details as attachements if any*)

Aerospace Park/ SEZ selected will be the one who has attracted at least one large company as manufacturing base, engaging minimum 10 MSME, for outsourcing various components or services.

The criteria for the best Aerospace Park/SEZ:

- (A) International class infrastructure, including connectivity to roads, railways, port
- (B) Best Incentives
- (C) Ease of doing business
- (D) Minimum 50% occupancy with units in operational condition
- (E) Environmental sustainability

### Fill the information below for the categories that you have ticked

Category	Describe Achievements* to meet objectives	Impact on the Industry	Any additional remark
Outstanding contribution in Aerospace Industry			
Outstanding contribution in Land systems			
Outstanding contribution in Naval systems			
Excellence in Innovation, Design, Technology or R&D			

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AW	ARD	5 201	7
Excellence in Exports			
Excellence in Contribution towards Positive Social Impact Award (CSR)			
Best Outsourcing Award for OEMs of the Year			
Emerging company (MSME) of the Year			
Best Aerospace Park/SEZ of the year			

\*If achievements are more than one, please mention only top two or three. If achievements are different for the manufacturing or services, please mention.

► **Company of the Year** – Private Sector (to be decided by the jury based on overall score)

► Company of the Year – Public Sector (to be decided by the jury based on overall score)

### **MNCs** Companies operating in India

#### PLEASE TICK AND CHOOSE THE CATEGORY

- □ Outstanding contribution in Aerospace Industry
- **Outstanding contribution in Land systems**
- Outstanding contribution in Naval systems

The criteria for the awards no.10, 11 and 12 are:

- Strategic significance and contribution towards the industry and the country
- Demonstrating global competitiveness and facilitating growth and development of the industry
- Meeting Industry's short terms and long term growth

Winner must demonstrate objectives of:

- Global competitiveness
- Domestic value addition
- Creation of jobs and skill development
- Environmental sustainability
- □ Outstanding contribution in bringing cutting-edge technology

For excellent performance for the

- Strategic significance
- Demonstrating global competitiveness
- Meeting country's short terms and long term growth

Winner must demonstrate objectives of:

- Global competiveness through excellence, innovation and technology upgradation
- Domestic value addition
- Creation of jobs and skill development
- Environmental sustainability
- □ Best JV of the year

For excellent performance under JV structure for the:

- Products and Services launched under Joint Ventures
- Key initiatives taken as part of the JV
- Strategic significance towards the industry and the country
- Demonstrating global competitiveness
- Meeting country's short term and long term growth

#### Winner must demonstrate objectives of:

- Global competiveness through excellence, innovation and technology up gradation
- Domestic value addition
- Creation of jobs and skill development
- Environmental sustainability

#### □ Best Foreign OEMs supporting Make In India

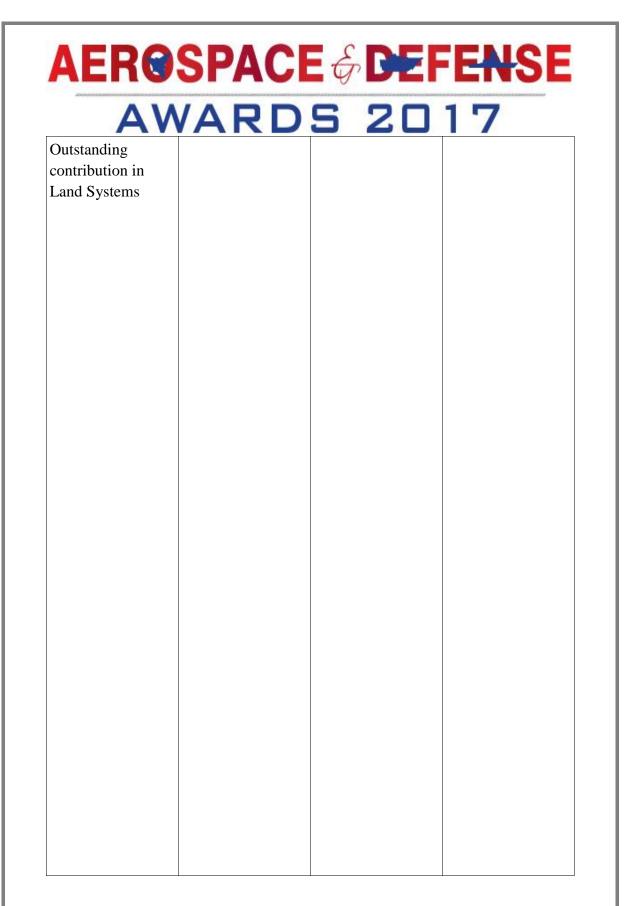
For excellent performance under engagement for OEM structure for the

- For engaging companies to manufacture international products in India
- Growth and development of the industry
- Demonstrating global competitiveness
- Meeting country's short term and long term growth

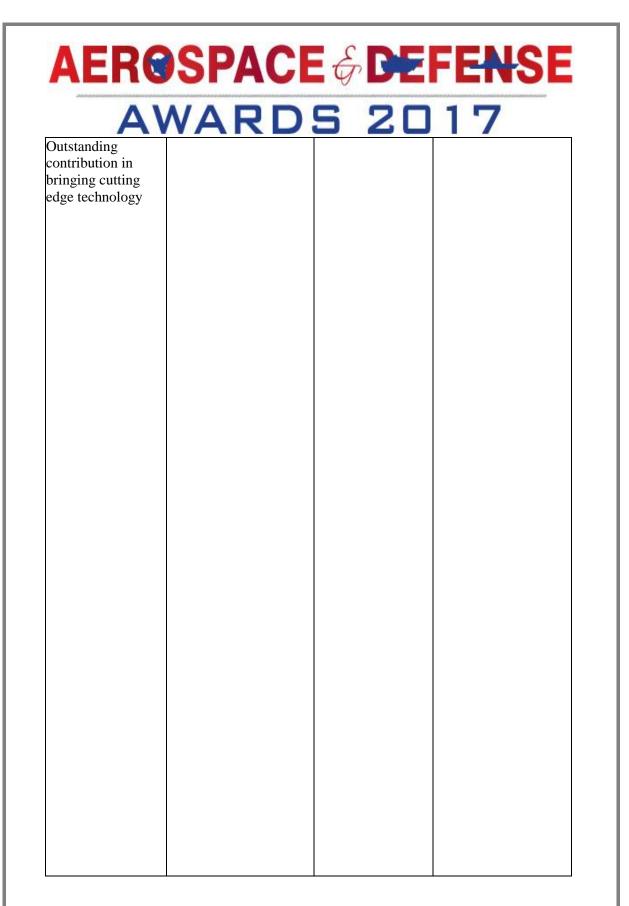
#### Winner must demonstrate objectives of:

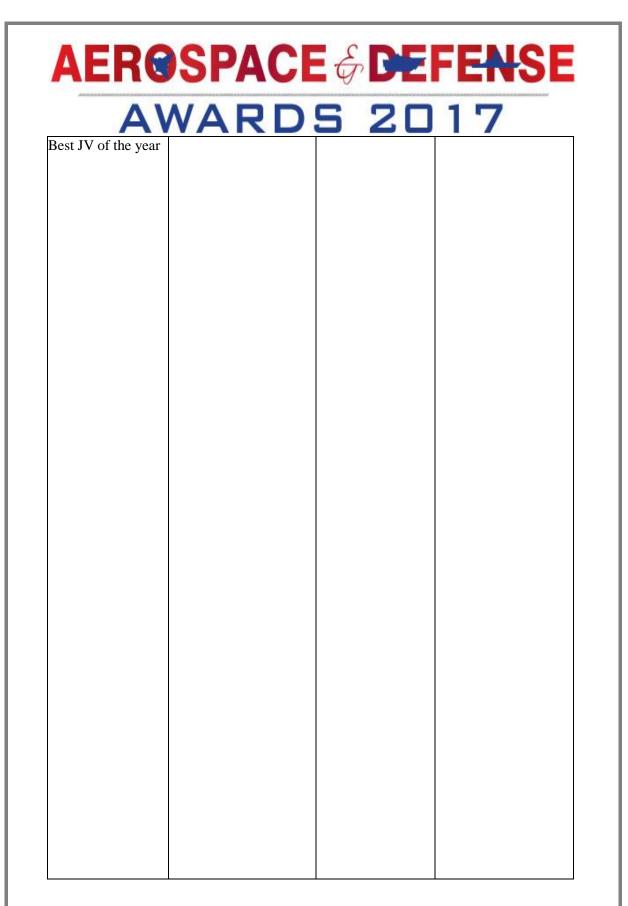
- Global competiveness through excellence, innovation and technology upgradation
- Domestic value addition
- Creation of jobs and skill development
- Environmental sustainability

Category	Describe achievement * and its highlights	Impact on the Industry	Any additional remark
Outstanding contribution in Aerospace industry			



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<b>AV</b> Outstanding	VARD	<u>5 20</u>	17
contribution in Naval Systems			





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Best Foreign OEMs supporting Make In		5 20	17	
India				

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AWAR	DS 2017
	one, please mention only top two. If e manufacturing or services, please mention
Declaration (Mandatory)	
'Aerospace and Defense Awards 2017' I confirm that my organization / compa	ion / company, to abide by the rules of the ' and accept that the decisions of the Jury are final. any is eligible to take part in this competition and and accompanying documents are correct to the
Signature of person submitting the f	°orm:
Name:	
Designation:	
Date:	